



BEFORE SENDING YOUR BUSINESS REQUEST

In order to assess your inquiry, we appreciate you completing the online form below in as much detail as possible to ensure your inquiry is addressed promptly and fully. Keep in mind: Any incomplete questionnaire will not be considered.

We will assign a suitable **HSRC GROUP™** sales representative to contact you once your inquiry has been processed.

Under no circumstances will we process inquiries made by agents, intermediaries, brokers or business facilitators. Our solution is only oriented and quoted to Commercial Operators Private Fuel Distributors in their Territory anywhere on the Planet. The interested party must send their PROFILE, CIS, & CURRENT CHAMBER OF COMMERCE REGISTRATION with their purchase request.

In case of inconsistency of the required preliminary documentation, HSRC GROUP™ reserves the right to analyze and process your request.

We do not issue performance guarantees with respect to our counterparties.

All inquiries are subject to compliance with **HSRC GROUP's** legal, financial and compliance requirements, which will be verified prior to the conclusion of any commercial agreement between us.

The consideration, processing or response to your inquiry will not give rise to any express or implied commercial agreement between us.

The conclusion of any business agreement between us will at all times be at the sole discretion of **HSRC GROUP™**, and will in all cases be subject to the conclusion of a written agreement.

All communications and data sent to **HSRC GROUP™** will be subject to relevant data privacy laws.

OFFICIAL PROCEDURE NON NEGOTIABLES

SELLER FOB PROCEDURES/SPOT BUY BUYER'S TANK - HSRC GROUP™ 2023/5

Without exception, all our Official Commercial Agents of the HSRC GROUP™ must take the time to explain to their potential Clients, interested in our products, our FOB procedures, which are non-negotiable, with the sole objective of closing deals. Before any potential client issues an LOI, it must have full knowledge of the procedures described below and, explicitly, declare that it knows and accepts said procedures.

The only means of payment accepted by the **HSRC GROUP™** as an interbank guarantee, which is the Letter of Credit SBLC/MT760 top bank 50.

NOTE: Optionally, USDT (Dollar Digital) may be received, in the same Irrevocable and Non-transferable Blocking Modality in favor of HSRC GROUP to its designated Official Bank Account and/or Digital Wallet.

1. The Buyer provides the Seller with the copy of the passport page in the signed and approved ICPO, company registration certificate, bank coordinates, POF - RWA, Buyer corporate profile, (TSA) Tank Signed Agreement in the Buyer's name, signed warning letter and NCNDA.
2. Seller issues commercial invoice (CI) for the available quantity in the storage tank to buyer. Buyer signs and returns to seller the commercial invoice and a scan copy of the buyer's passport.
3. Buyer signs the SPA and sends it to Seller.
4. Seller issues to Buyer the PPOP, which includes:
 - a. Certificate of Origin, b. Product Passport (Analysis Report), c. BL d. Cargo manifest.



CORPORATE MEASURE: for everyone involved in the Oil & Gas industry, Commodities with respect to buyers, sellers, oil transaction brokers, if they issue a SCO, LOI, ICPO, RW A or BCL without the corporate means of SELLER INFORMATION / BUYER, NOT REAL, THIS IS TAKEN AS A FEDERAL OFFENSE. **HSRC GROUP** will inform the FBI, ICC and INTERPOL and local authorities of the country in question.



5. Buyer contacts their tank farm to obtain the **BOOKING CONFIRMATION LETTER and NOR** with the TSR endorsed to Seller with the access code to their tank farm confirming 5 days' tank lease and the readiness to receive the product in the storage tanks endorsed to the Seller and send to the Seller.
6. Seller issues a **UDTA** and authorization for **Dip Test** to Buyer, Buyer engages the SGS or other similar laboratory for Dip Test on Seller's name and sends Seller the laboratory name under which the Dip Test will be carried out and its payment receipt which will show Buyer has paid for this Dip Test inspection process on Seller's tanks or Vessel tanks,
7. Upon successful completion of **Dip Test**, and Buyer pays within **6 hours** the invoice amount of the **CI**, which to be issued to Buyer by Seller after **Dip Test**. Seller will proceed with the tank to transfer of the product to the Buyer's tanks endorsed to Seller or Vessel tanks,
8. After Seller receives the full payment, Seller and Buyer will sign the Act of Transfer and Change of Ownership and Title Allocation of the product transferred, after which is signed, Seller will proceed to issue to Buyer the Change of Ownership Title Allocation and Transaction Allocation Certificate, the Authorization to Sell & Collect (**ATSC**), and other related export documents of the product under Buyer's name, meanwhile Seller will inform the tank farm to change the ownership of the tanks endorsed to Seller back to Buyer, Buyer is responsible to return the tanks to the tank farm, and is the sole responsible party for all other related issues about the tanks and costs generated from usage of the tanks if any.
9. Buyer sends **SBLC** to Seller's bank to cover 12 months contract.

Note; If the buyer does not comply with the payment as agreed in point 7, a penalty of 5% of the total value of the contract will apply.

10. VALIDITY OF THE OFFER: 72 hours. The offer and availability of delivery of the Product is subject to the availability

NOTE 1: HSRC GROUP™ does not negotiate or accept SCROWs, DLC and/or LC bank guarantees. Only with SBLC MT760 CASH BACKED MODEL TOP BANK50. HSRC GROUP does not authorize Intermediaries or Brokers to mark up prices for end customers. For this purpose, a good price and discount are granted to the final client Operator Importer real payer, including commissions to Intermediaries or Brokers. The Intermediaries or Brokers are obliged to deliver the original FCO of HSRC GROUP™ to the END REAL BUYER PAYER.

NOTE 2: Prices are subject to change without prior notice according to the variation in international demand for logistics costs and suppliers of refineries allied to **HSRC GROUP™**. *Discounts will be adjusted immediately if they exceed downward price variations of more than 1,5% each month in the Platts Price indicator.*

NOTE 3: The products and / or services contracted to **HSRC GROUP™** are of the Sector and of a Commercial nature Private. *HSRC GROUP does not participate in any registration process or Public and / or Private Bidding, the Commercial Contracts with HSRC GROUP are direct and private.* **END PROCEDURES FOB TANK TO TANK OR TANK TO VESSEL.**

If your client agrees with this **NON-NEGOTIABLE** procedure, we can move forward and initiate your request by sending a formal LOI in the name of:

Sirs
HSRC GROUP
 ATT: PRES & CEO ENG EDUARDO MEDINAS.
 Via XXXXXXXXXXXX Official Commercial Agent / Intermediaries Involved.
HSRC GROUP™

#1QF Blue™
PREMIUM AdBLUE
The Best Developed for Environmental Protection and Health
Non - Toxic Diesel Exhaust Fluid

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 Sociedad Latinoamericana de Operadores de Terminales Marítimas, Petroleras y Mercaderías

OFFICIAL MEMBERSHIP

#1QF
QUALITY FUEL™
 FRANCHISES FUELS & TANKFARMS

HSRC GROUP OFFICIAL FRANCHISE



OFFICIAL MEMBERSHIP



GLOBAL REPRESENTATIVE



OFFICIAL MEMBERSHIP

CORPORATE MEASURE: for everyone involved in the Oil & Gas industry, Commodities with respect to buyers, sellers, oil transaction brokers, if they issue a SCO, LOI, ICPO, RW A or BCL without the corporate means of SELLER INFORMATION / BUYER, NOT REAL, THIS IS TAKEN AS A FEDERAL OFFENSE. **HSRC GROUP** will inform the FBI, ICC and INTERPOL and local authorities of the country in question.



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The Unique Global Leader in Franchise Smart Tank Farm



OILWHOLESALE & TANKS FARMS THE ONLY FUEL INCLUDED TANKS FARMS FRANCHISE WORLDWIDE



FULL-SERVICE DESIGN, ENGINEERING & EXECUTION

We Know-How

INTERNATIONALLY CERTIFIED PRODUCTS & PROCESSES

BY PROFESSIONALS - FOR PROFESSIONALS EXPERIENCE IN THE DOWNSTREAM PETROLEUM MARKET, WITH STAFF WHOSE EXPERIENCE SPANS OVER 30 YEARS



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PETRO
INDUSTRIAL

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HSRC GROUP™
OIL WHOLESALERS & TANK FARMS

#1QE - QUALITY ENERGY™

New Energy Franchising Era - Electric Hyper Chargers Network (EV).

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#1QE – QUALITY ENERGY™ thinking globally and with the environment in mind, is committed to creating the largest electric charging network in the World.

Awards of Our Equipment and Technology Used by #1QE – QUALITY ENERGY™

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