



## **BEFORE SENDING YOUR BUSINESS REQUEST**

In order to assess your inquiry, we appreciate you completing the online form below in as much detail as possible to ensure your inquiry is addressed promptly and fully. Keep in mind: Any incomplete questionnaire will not be considered.

We will assign a suitable **HSRC GROUP™** sales representative to contact you once your inquiry has been processed.

***Under no circumstances will we process inquiries made by agents, intermediaries, brokers or business facilitators. Our solution is only oriented and quoted to Commercial Operators Private Fuel Distributors in their Territory anywhere on the Planet.***

***The interested party must send their PROFILE, CIS, & CURRENT CHAMBER OF COMMERCE REGISTRATION with their purchase request.***

***In case of inconsistency of the required preliminary documentation, HSRC GROUP™ reserves the right to analyze and process your request.***

We do not issue performance guarantees with respect to our counterparties.

All inquiries are subject to compliance with **HSRC GROUP's** legal, financial and compliance requirements, which will be verified prior to the conclusion of any commercial agreement between us.

The consideration, processing or response to your inquiry will not give rise to any express or implied commercial agreement between us.

The conclusion of any business agreement between us will at all times be at the sole discretion of **HSRC GROUP™**, and will in all cases be subject to the conclusion of a written agreement.

All communications and data sent to **HSRC GROUP™** will be subject to relevant data privacy laws.

### **OFFICIAL PROCEDURE NON NEGOTIABLES**

#### **SELLER FOB PROCEDURES VIA IOLTA ACCOUNT PAYMENT - SPOT BUY BUYER'S TANK - HSRC GROUP 2023/5**

***Without exception, all our Official Commercial Agents of the HSRC GROUP™ must take the time to explain to their potential Clients, interested in our products, our FOB procedures, which are non-negotiable, with the sole objective of closing deals. Before any potential client issues an LOI, it must have full knowledge of the procedures described below and, explicitly, declare that it knows and accepts said procedures.***

### **FOB TRANSACTION PROCEDURE VIA IOLTA ACCOUNT PAYMENT**

1. Buyer issues an official ICPO inserting the seller's terms and procedures ICPO (Irrevocable Corporate Purchase Order) on official Company Letterhead to Seller along with copy of buyer's passport and company certificate of registration with their TSA.
2. SELLER issues draft Sales and Purchase Agreement to the Buyer; buyer signs and returns back to SELLER
3. The SELLER shall emit the ACCOUNT in the name of **HSRC GROUP** The IOLTA Deposit will be the payment guarantee to perform. The IOLTA ACCOUNT shall be deposited into a JP MORGAN CHASE IOLTA ACCOUNT for the duration of the contract (trial + 12 months). The Escrow deposit is separate to the Value of the Transaction. The BUYER shall make full payment of the product of this Transaction into the JP MORGAN CHASE IOLTA Account. (Only first transaction), or it can be renewable every month.
- 5 The Buyer will deposit into the IOLTA ACCOUNT the amount of 20 % of the Value of the first Transaction. The SELLER shall issue an commercial invoice for the same value, to be signed by BUYER to returned to the SELLER.
5. After confirmation of the payment the SELLER issues the POP documents as listed below:
  - a. Copy of approval to export
  - b. Certificate of Origin
  - c. Fresh SGS report
  - d. Statement of Availability
  - e. Unconditional Dip test authorization (UDTA)
  - f. Authorization to Verification (ATV)
  - g. Irrevocable commitment letter to supply



CARICOM MEMBER



**SLOM**  
Sociedad Ultramaricana de Operaciones de Terminales Marítimas Petroleras y Mineroquímicas

OFFICIAL MEMBERSHIP



HSRC GROUP OFFICIAL FRANCHISE



OFFICIAL MEMBERSHIP



GLOBAL REPRESENTATIVE



OFFICIAL MEMBERSHIP



- h. Inspection approval letter to be signed by buyer logistics Storage Company
  - i. Injection report
  - j. Authority To Sell and Collect (ATSC)
  - k. ICC Warning Letter & NCNDA/IMFPA
  - 6. The Buyer receives the DTA against TSR/ Access Code Port in order to deliver access authorization to the Refinery.
  - 7. Upon the confirmation of the POP docs and dip test result by the BUYER, BUYER releases the payment 100% of the total VIA MT103, and a title of product, ownership transferred to the BUYER. Against an commercial invoice with the value of 100% of the product (+) American taxes (license 637). only FOB RDAM & HOUSTON
  - 8. Seller pays commission within 48 hours by swift MT103 to all intermediaries.
  - 9. **VALIDITY OF THE OFFER:** 72 hours. The offer and availability of delivery of the Product is subject to the availability
- NOTE 1: HSRC GROUP does not negotiate or accept DLC and/or LC bank guarantees. Only with SBLC MT760 CASH BACKED MODEL TOP BANK50. HSRC GROUP does not authorize Intermediaries or Brokers to mark up prices for end customers. For this purpose, a good price and discount are granted to the final client Operator Importer real payer, including commissions to Intermediaries or Brokers. The Intermediaries or Brokers are obliged to deliver the original FCO of HSRC GROUP to the END REAL BUYER PAYER.**
- NOTE 2:** Prices are subject to change without prior notice according to the variation in international demand for logistics costs and suppliers of refineries allied to **HSRC GROUP**. *Discounts will be adjusted immediately if they exceed downward price variations of more than 1,5% each month in the Platts Price indicator.*
- NOTE 3:** The products and / or services contracted to **HSRC GROUP** are of the Sector and of a Commercial nature Private. *HSRC GROUP does not participate in any registration process or Public and / or Private Bidding, the Commercial Contracts with HSRC GROUP are direct and private.* END PROCEDURES FOB TANK TO TANK.

If your client agrees with this NON-NEGOTIABLE procedure, we can move forward and initiate your request by sending a formal LOI in the name of:

Sirs  
HSRC GROUP  
ATT: PRES & CEO ENG EDUARDO MEDINAS.  
Via XXXXXXXXXXXX Official Commercial Agent / Intermediaries Involved.  
SEND YOUR OFFICIAL BUSINESS REQUIRMENT BY LINK WEB <https://hsregionalcaribe.co/1QF-QUALITYFUEL-GLOBAL-CONTACT/>

THANK YOU

AVAILABLE NOW

**#1 QF Blue™**  
**PREMIUM AdBLUE**

*The Best Developed for Environmental Protection and Health  
Non - Toxic Diesel Exhaust Fluid*

**SUBSCRIBE FOR WHOLESALE DISTRIBUTION**



# #1 QF - QUALITY FUEL™

The Unique Global Leader in Franchise Smart Tank Farm



## OILWHOLESALER & TANKS FARMS THE ONLY FUEL INCLUDED TANKS FARMS FRANCHISE WORLDWIDE



FULL-SERVICE DESIGN, ENGINEERING & EXECUTION

# HSRC GROUP™

## We Know-How

INTERNATIONALLY CERTIFIED PRODUCTS &  
PROCESSES

BY PROFESSIONALS - FOR PROFESSIONALS EXPERIENCE IN THE  
DOWNSTREAM PETROLEUM MARKET, WITH STAFF WHOSE EXPERIENCE  
SPANS OVER 30 YEARS



# #1QE - QUALITY ENERGY™

***New Energy Franchising Era - Electric Hyper Chargers Network (EV).***

**Discover the best experience as a Franchising Service**



**NOW SINCE 2021 SUSTAINABLE BUSINESSES ENERGY TECHNOLOGIES – THE FUTURE.**

**#1QE – QUALITY ENERGY™** offers you the affordable business in Mobility and Electric Power of the New Era. Sustainable and profitable smart charging with state-of-the-art equipment and outstanding designs, managing the communication between the car and the charger, through easy-to-use applications for end users of electric vehicles as a service.

**#1QE – QUALITY ENERGY™** thinking globally and with the environment in mind, is committed to creating the largest electric charging network in the World.

**Awards of Our Equipment and Technology Used by #1QE – QUALITY ENERGY™**

**We are proud to present some very prestigious awards for the technology we use.**



***BE A WINNER...BE A #1 NOW***