



BEFORE SENDING YOUR BUSINESS REQUEST

In order to assess your inquiry, we appreciate you completing the online form below in as much detail as possible to ensure your inquiry is addressed promptly and fully. Keep in mind: Any incomplete questionnaire will not be considered.

We will assign a suitable **HSRC GROUP™** sales representative to contact you once your inquiry has been processed.

Under no circumstances will we process inquiries made by agents, intermediaries, brokers or business facilitators. Our solution is only oriented and quoted to Commercial Operators Private Fuel Distributors in their Territory anywhere on the Planet. The interested party must send their PROFILE, CIS, RWA & CURRENT CHAMBER OF COMMERCE REGISTRATION with their purchase request. In case of inconsistency of the required preliminary documentation, HSRC GROUP™ reserves the right to analyze and process your request.

We do not issue performance guarantees with respect to our counterparties.

All inquiries are subject to compliance with **HSRC GROUP's** legal, financial and compliance requirements, which will be verified prior to the conclusion of any commercial agreement between us.

The consideration, processing or response to your inquiry will not give rise to any express or implied commercial agreement between us. The conclusion of any business agreement between us will at all times be at the sole discretion of **HSRC GROUP™**, and will in all cases be subject to the conclusion of a written agreement.

All communications and data sent to **HSRC GROUP™** will be subject to relevant data privacy laws.

OFFICIAL PROCEDURE NON NEGOTIABLES HSRC GROUP™

Without exception, all our Official Commercial Agents of the **HSRC GROUP™** must take the time to explain to their potential Clients, interested in our products, our CIF procedures, which are non-negotiable, with the sole objective of closing deals. Before any potential client issues an LOI, it must have full knowledge of the procedures described below and, explicitly, declare that it knows and accepts said procedures. The only means of payment accepted by the **HSRC GROUP™** as an interbank guarantee, which is the Letter of Credit SBLC/MT760 top bank 50. NOTE: Optionally, USDT (Dollar Digital) and other legally tradable currencies may be received, in the same Irrevocable and Non-transferable Blocking Modality in favor of **HSRC GROUP™** to its designated Official Bank Account and/or Digital Wallet, prior approval of **HSRC GROUP™** and its Official bank.

FOB DIP & PAY HSRC GROUP 2023/5 V.180124 OFFICIAL PROCEDURE NON NEGOTIABLES

- 1. Seller issues CI & NCNDA for Buyer to Sign and Stamp in agreement to terms, *WITH THEIR SIGNED TANK STORAGE AGREEMENT (TSA) FOR THE SELLER'S VERIFICATION AND APPROVAL.***
- 2. Buyer, signs and sends CI and provides on line bank balance for the value of the transaction hereto VIA live communication between buyer's CFO and Seller and After such verification Buyer issues Corporate Guarantee and Bank Confirmation Letter (BCL) referenced to this transaction and provides Secure email to buyer's Bank for bank's officer to verify BCL and corporate guarantee.**
- 3. Seller issue to buyer**
 - a. Statement of product availability from HSRC GROUP™**
- 4. After confirmation of buyer's *POF between bank managers of the parties*, buyer opens communication with seller's representative to facilitate the storage tank facility visit and to lock up the tank as required by SGS or other inspection company to perform inspection.**
- 5. *The Buyer will send in writing the representative of the company that will carry out the Q&Q DIP TEST. The Seller will send a written Letter of Authorization for entry to the Storage Tank Terminal where entry will subsequently be authorized in the name of HSRC GROUP™.*** Seller shall release samples to buyer representative for buyer's confirmation for quality. ***(inspection logistics is at buyer's expenses).***
- 6. THE SELLER ISSUES THE PARTIAL POP DOCUMENTS AS BELOW AND SEND TO THE BUYER.**
 - a) COMMITMENT TO SUPPLY**
 - b) AUTHORIZATION TO VERIFY (ATV)**



CARICOM MEMBER



SLOM
Sociedad Entremarítima de
Operaciones de Terminales
Marítimas (Rebrotos y Muestreos)

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- c) TANK TO TANK INJECTION AGREEMENT (TTTIA)
- d) UNCONDITIONAL DTA
- e) FRESH SGS (NOT OLDER THAN 48 HOURS SANITIZED)
- f) TANK STORAGE RECEIPT(TSR)
- g) INJECTION REPORT
- 7. Upon successful completion of Dip Test, **AND VERIFICATION OF SGS Q&Q reports**, Buyer pays 100% VIA TT within hours **24 BANKING HOURS** the **UPDATED PER PLATTS POSTED PRICING DATE PRIOR**, commercial invoice amount; which to be issued to Buyer by Seller after Dip Test **RESULTS**. Seller will proceed with the tank to transfer of the product to the Buyer's tanks endorsed to Seller or Vessel tanks, Seller issues to buyer the listed documents below:
 - a. **Certificate of origin of the product**
 - b. **Authorization to Sell & Collet (ATSc)**
 - b) **Title of ownership from HSRC GROUP™;**
 - c) Buyer takes product to their vessel or tank.
- 8. **If the buyer does not comply with the payment as agreed in point 7, a penalty of 5% of the total value of the contract will apply.**
- 9. After Seller receives the full payment, Seller and Buyer will sign the Act of Transfer and Change of Ownership and Title Allocation of the product transferred, after which is signed, Seller will proceed to issue to Buyer the Change of Ownership Title Allocation and Transaction Allocation Certificate, the Authorization to Sell & Collect (**ATSC**), and other related export documents of the product under Buyer's name, meanwhile Seller will inform the tank farm to change the ownership of the tanks endorsed to Seller back to Buyer, Buyer is responsible to return the tanks to the tank farm, and is the sole responsible party for all other related issues about the tanks and costs generated from usage of the tanks if any.
- 10. Buyer sends **SBLC** to Seller's bank to cover 12 months contract (R&E) after SPA signed.
- 11. Seller pays out intermediaries involved as per NCNDA/IMFPA.
- 12. Buyer signs **12 Months** years contract with seller Tank Franchise with exemption from Tank Extension for negotiations in the FOB Modality.
- 13. **VALIDITY OF THE OFFER: 72 hours.** The offer and availability of delivery of the Product is subject to the availability

NOTE 1: HSRC GROUP™ does not negotiate or accept SCROWS, DLC and/or LC bank guarantees. Only with SBLC MT760 CASH BACKED MODEL TOP BANK50. HSRC GROUP™ does not authorize Intermediaries or Brokers to mark up prices for end customers. For this purpose, a good price and discount are granted to the final client Operator Importer real payer, including commissions to Intermediaries or Brokers. The Intermediaries or Brokers are obliged to deliver the original FCO of HSRC GROUP™ to the END REAL BUYER PAYER.

NOTE 2: Prices are subject to change without prior notice according to the variation in international demand for logistics costs and suppliers of refineries allied to **HSRC GROUP™. Discounts will be adjusted immediately if they exceed downward price variations of more than 1% each month in the Platts Price indicator.**

NOTE 3: The products and / or services contracted to **HSRC GROUP™** are of the Sector and of a **Commercial Nature Private. HSRC GROUP™ does not participate in any registration process or Public and / or Private Bidding, the Commercial Contracts with HSRC GROUP™ are direct and private. END PROCEDURES FOB DIP & PAY.**

If your client agrees with this NON-NEGOTIABLE procedure, we can move forward and initiate your request by sending a formal LOI in the name of
HSRC GROUP™

ATT: PRES & CEO ENG EDUARDO MEDINAS.

Mrs ROSARIO R. REYES

GLOBAL MANAGER FRANCHISE #1OF QUALITY FUEL™ TANK STORAGE

Via XXXXXXXXXXXX Official Commercial Agent / Intermediaries Involved.

SEND YOUR OFFICIAL BUSINESS REQUIRMENT BY LINK WEB <https://hsregionalcaribe.co/1QF-QUALITYFUEL-GLOBAL-CONTACT/>

THANK YOU



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#1QF - QUALITY FUEL™

The Unique Global Leader in Franchise Tank Storage including fuels



Location is everything
in our business

A UNIQUE PLUS. BREAKING INDUSTRY PARADIGMS OF 100 YEARS IN OIL&GAS
FUELS & TANK FARMS SUPPLIER AROUND THE WORLD

We Know-How

INTERNATIONALLY CERTIFIED PRODUCTS & PROCESSES – FULL SERVICE DESIGN, ENGINEERING & EXECUTION
BY PROFESSIONALS - FOR PROFESSIONALS EXPERIENCE IN THE DOWNSTREAM PETROLEUM MARKET,
WITH STAFF WHOSE EXPERIENCE SPANS OVER 30 YEARS, SINCE 1990.

GET YOUR FRANCHISE

#1QF - QUALITY FUEL™

TANK STORAGE INCLUDING FUELS NOW



AVAILABLE NOW

#1QF Blue™ PREMIUM AdBLUE

**The Best Developed for Environmental Protection and Health
Non - Toxic Diesel Exhaust Fluid**



**#1QF Blue Marine™
PREMIUM AdBLUE™**

1.1.3 High purity, synthetic diesel, used by large engines
→ complies with ILO 160 → lowest toxicity, reduced
→ volatile emissions and the right that allows for almost
→ complete storage stability.
→ Fuel emissions are reduced up to 90% (up to 95% with
→ the correct oil mixing the storage system and correct use of
→ the manufacturer's engine and water.
→ ISO 15383 (2013) Engine (15W-40) → No other engine with ISO
→ 15383.



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Marítimas (Rebrotos y Muestreos)

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QUALITY FUEL™
FRANCHISES FUELS & TANKFARMS

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#1QE - QUALITY ENERGY™

New Energy Franchising Era - Electric Hyper Chargers Network (EV).
Discover the best experience as a Franchising Service



NOW SINCE 2021 SUSTAINABLE BUSINESSES ENERGY TECHNOLOGIES – THE FUTURE.

#1QE – QUALITY ENERGY™ offers you the affordable business in Mobility and Electric Power of the New Era. Sustainable and profitable smart charging with state-of-the-art equipment and outstanding designs, managing the communication between the car and the charger, through easy-to-use applications for end users of electric vehicles as a service.

#1QE – QUALITY ENERGY™ thinking globally and with the environment in mind, is committed to creating the largest electric charging network in the World.

Awards of Our Equipment and Technology Used by #1QE – QUALITY ENERGY™
 We are proud to present some very prestigious awards for the technology we use.



BE A WINNER...BE A #1



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